



Virsa ComplianceOne™



Simplify Compliance and Risk Management with Virsa ComplianceOne™

# Representative Customers

More than 300 enterprises globally deploy Virsa solutions to enforce compliance and manage risk.

## **Aerospace and Defense**

The Aerospace Corporation  
API  
Boeing Services  
Bombardier Recreational Products  
BWX Technologies, Inc.  
Kellogg Brown & Root  
Lockheed Martin  
Rockwell Automation  
Rockwell Collins  
U.S. Navy

## **AgriBusiness**

Aracruz Cellulose  
Monsanto Company  
Newalta  
Pioneer Hi-Bred International, Inc.  
Solae Company  
Syngenta Corporation  
Syngenta Crop Protection, Inc.  
Syngenta Seeds  
Tate & Lyle

## **Chemicals**

Ablestik Laboratories  
Ashland, Inc.  
BASF  
Borden Chemical  
Capstone Turbine  
Chemtura  
Chevron Phillips Chemical  
CIBA  
DuPont  
Eastman Chemical Company  
Ecolab  
Ferro Corporation  
Hercules Chemical Company  
The Lubrizol Corporation  
Nalco Company  
NewMarket Corporation/  
Ethyl  
Nordson  
OMNOVA  
Resolution Performance Products  
Rohm and Haas  
RTI International Metals  
Sasol Mining  
Sealed Air Corporation  
SigmaKalon  
Solutia Inc.  
Stepan Company  
Westlake Chemical Corp.

## **Consumer Products**

ACI Packaging  
Adecco  
American Standard  
Bell Sports  
Bemis  
BHP Billiton  
Black & Decker Corp.  
Briggs & Stratton Corp.  
Brown-Forman Corp.  
Burger King  
Cadbury Schweppes  
Chanel  
Coleman  
Day & Zimmerman  
Dean Foods  
Deluxe Corporation  
DestiNY USA  
Diageo  
Dow Corning  
Dr. Pepper/Seven-Up  
Eastman Kodak Co.  
Ericsson  
Forest City Enterprises  
Gallaher Group  
General Mills  
The Gillette Company  
Graham Packaging Co.  
Gruma  
Hasbro  
Holcim  
International Flavors & Fragrances (IFF)  
Jim Beam Brands  
Johnson Service Group  
Jones Apparel Group  
The Kellogg Company  
Kimball International  
Kimberly-Clark  
Kohler  
Lennox Industries  
Levi Strauss  
Mars  
MeadWestvaco  
Miller Brewing Company  
Moen Incorporated  
MonierLifetile  
Oakley, Inc.  
Owens-Illinois  
Pactiv Corporation  
Panasonic  
Pilgrim's Pride Corporation  
Pilkington Plc  
Pioneer Foods  
Post Danmark A/S  
Premier Foods  
Remington Arms Company  
Reynolds American  
Samsonite  
Sara Lee Bakery Group  
Sara Lee Brazil  
Sara Lee Corporation  
Sara Lee Netherlands  
The Schwan Food Company  
The Scotts Company  
Siemens AG  
Siemens AMC North West Europe  
Solo Cup Company  
Sony Australia Ltd.  
Sony Corporation of America  
Sony Electronics  
Sony of Canada Ltd.  
Spectrum Brands (Rayovac)  
Tasty Baking Company  
Tennant Company  
Tyson Foods  
Unilever Canada  
Unilever UK

Unilever United States  
Vanity Fair (VF Services)  
Velux  
Wolverine Worldwide  
World Kitchen  
W.R. Grace & Co.

## **Financial Services**

Bankers Systems  
Bloomberg  
Great-West Life & Annuity Insurance Company  
PFA Pension  
PricewaterhouseCoopers  
Taylor Capital Group

## **Gaming**

International Game Technology (IGT)

## **High Technology**

3Com Corporation  
Accenture  
ACI  
Adaptec, Inc.  
Advanced Micro Devices  
Advanced Energy Industries  
Agilent Technologies  
Alternative Resource Corp.  
Altera  
America Online (AOL)  
Applied Materials  
ASML  
Atmel  
Avocent Corporation  
Brady Corporation  
BreconRidge  
Business Information Solutions  
Capstone  
Citrix Systems, Inc.  
Computer Associates  
Credence Systems Corp.  
eBay  
EDS  
Engenio  
Graybar Electric  
IBM  
IBM Lenovo  
Insight Direct USA  
Intermec Technologies  
Jabil Circuit  
Jazz Semiconductor  
Johnson Controls  
The Lincoln Electric Co.  
LSI Logic  
Nortel  
nVIDIA Corporation  
Progistix  
RF Micro Devices  
SAIC  
SAP AG  
Smurfit-Stone Container Corp.  
Spansion  
StorageTek  
Symbol Technologies, Inc.  
Synopsys, Inc.

Varian  
Veeco Instruments  
W.W. Grainger, Inc.  
Xerox Europe

## **Higher Education**

Baylor College of Medicine  
City & Guilds  
MIT

## **Media and Telecommunications**

Bell Canada  
Century Tel  
DirecTV  
Electronics for Imaging (EFI)  
Global Crossing  
Groupe SFR Cegetel  
Kyocera  
L-3 Communications Corp.  
MGM  
Morris Communications  
Printronix  
Telephone & Data Systems (TDS)  
Thomson  
THQ Inc.  
Vodafone  
Vodafone Greece  
Vodafone Italy  
Vodafone UK  
WorldSpace

## **Oil and Gas**

Aera Energy LLC  
Amerada Hess Corporation  
Apache  
Ashland Inc.  
BOC Group  
British Petroleum (BP)  
Citgo  
Cooper Cameron Corporation  
Energen  
Energy Transfer Partners  
GlobalSantaFe  
Nexen  
Peabody Energy  
Precision Drilling  
Tesoro Petroleum  
UOP LLC  
Valero Energy Corporation

## **Pharmaceuticals and Healthcare**

aaiPharma  
Abbott Labs  
Abgenix  
ALARIS Medical Systems  
AptarGroup, Inc.  
Astellas Pharma  
Canadian Blood Services  
Cardinal Health  
Centocor, Inc.  
Cephalon  
Chiron Corporation  
Elan  
Endo Pharmaceuticals

Genentech, Inc.  
Guidant Corporation  
IDEXX Laboratories  
Kindred Health Care  
McKesson Corporation  
McNeil Consumer & Specialty Pharmaceuticals  
MedQuist  
Medtronic  
Medtronic MiniMed  
Merck  
Perrigo  
Sanofi-Aventis Corporate  
Sanofi-Aventis USA  
Smith & Nephew  
Respironics, Inc.  
Roche  
Varian  
Varian Medical  
Warner Chilcott  
Watson Pharmaceuticals, Inc.  
Wyeth

## **Public Sector**

Clark County, Nevada  
Department of Justice  
Oak Ridge National Laboratory  
Staffordshire County Council  
U.S. Navy/SPAWAR  
Waltham Forest

## **Transportation and Freight**

Amtrak  
Canadian Pacific Railway  
CHEP  
Delta Airlines  
Federal Mogul Corporation  
GATX  
Goodyear  
Hayes-Lemmerz International  
Modine Manufacturing  
RailAmerica  
WEG

## **Utilities**

ABB China  
Altalink  
BG Group  
CenterPoint Energy  
Consol Energy  
CPS Energy San Antonio  
Florida Power & Light  
Fortis Alberta  
OGE Energy Corp.  
Pacific Gas and Electric  
Pepco  
Powercor  
Puget Sound Energy  
Sempra Energy  
TransAlta

# The Compliance Challenge

Compliance remains an overly complex challenge. Organizations have taken a piecemeal approach, resulting in high costs, reduced visibility into risk, and difficulty in remaining continuously compliant. It's time for a better approach.

## Compliance Continues to Be a Challenge

Why has compliance proven so costly and complex for most organizations today? Why do they continue to spend millions each year on compliance? Why do organizations go through the same pain each reporting period or when there is change in the business, such as an IT upgrade? And why, despite all the cost and effort in documenting and testing their internal controls, do they still have considerable uncertainty in the accuracy of their financial statements?

## Piecemeal Approach Is the Problem

The fundamental problem is that most organizations have approached compliance in a piecemeal way—as a series of disparate activities, each focused on a part of compliance such as control documentation or testing, but not integrated into a cohesive, enterprise-wide compliance strategy and process. This fragmented approach is characterized by multiple silos of compliance data and documentation, multiple tools for different compliance tasks, and multiple compliance applications for different enterprise platforms such as SAP and Oracle.

## The Customer Must Be the Integrator

All these different piece parts were not designed to work together, so organizations have been forced to serve as the integrator—a costly, complex, and virtually intractable problem.

## Limited Compliance and Risk Visibility

This fragmented approach also limits organizations' visibility into risk and compliance across the enterprise. They have multiple, partial views, but no single, unified view. This limited visibility exposes organizations to higher levels of risk and diminishes confidence in the accuracy of their financial reporting.

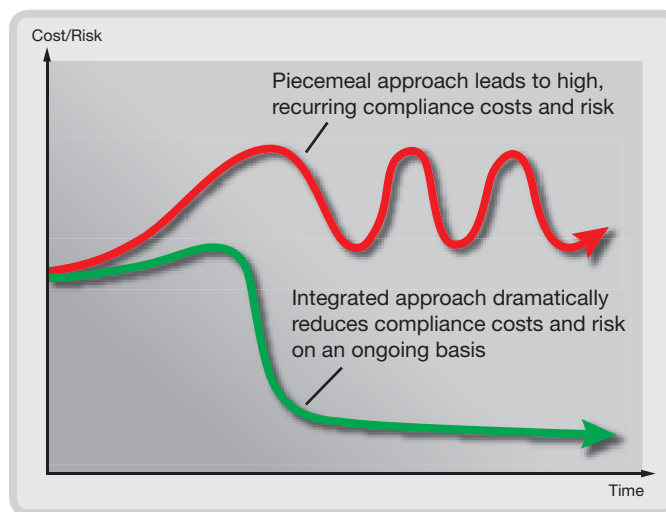
## High Cost

A piecemeal approach to compliance is the most expensive: The need to acquire and maintain multiple tools and solutions increases the cost of implementation, training, maintenance, and support. At a time when most organizations are consolidating applications and moving to a more simplified IT landscape, their fragmented approach to compliance is creating higher costs and more complexity.

## Lack of Automation and Repeatability

Compliance is not a one-time event—it is an ongoing set of requirements and therefore needs to be a repeatable process. But with piecemeal approaches, organizations rely on error-prone and often inconsistent manual methods for

most of their compliance activities. This approach makes it exceedingly difficult for organizations to sustain compliance on an ongoing basis. To remain compliant, they must play a never-ending game of catch-up, as they manually update and synchronize their compliance silos and fragmented point solutions. This patchwork of disconnected pieces lacks a layer of automation that ties compliance activities together into a consistent, repeatable process.



## It's Time to Simplify Compliance

Organizations need a different approach—an approach that simplifies compliance, dramatically reduces its cost, provides complete compliance and risk visibility, and easily adapts to change. They need a preventive approach that embeds compliance into the way they do business. In short, they need an integrated approach to compliance.

Virsa ComplianceOne™ software is the first and only compliance solution that meets all of these requirements. By providing a single, integrated compliance platform, Virsa ComplianceOne delivers sustainable compliance at the lowest total cost.

# Virsa ComplianceOne™: End-to-End Solution Simplifies Compliance

Virsa ComplianceOne™ software simplifies compliance and reduces cost by providing the first and only fully integrated platform for end-to-end compliance management, including documentation, testing, remediation, reporting, and prevention.

Virsa ComplianceOne™ **1**

**One Central Compliance Repository**

## Central Repository Streamlines Compliance Management

Virsa ComplianceOne centralizes all controls, documentation, testing, and reporting in a single consolidated repository, dramatically reducing the effort and cost required to manage multiple repositories. With this universal view of controls, organizations can more easily identify and respond to control gaps and deficiencies.

Virsa ComplianceOne™ **1**

**One Cross-Enterprise Compliance Solution**

## One Solution for All Platforms

Virsa ComplianceOne is a cross-enterprise solution, enabling compliance across all enterprise software platforms and applications, including SAP, Oracle, PeopleSoft, JD Edwards, and Hyperion. Virsa ComplianceOne eliminates the cost and complexity of having to install, maintain, and support multiple point solutions for different platforms.

Virsa ComplianceOne™ **1**

**One Unified View of Compliance**

## Complete Compliance Insight and Analysis

Virsa ComplianceOne provides a comprehensive view of compliance and risk status across the enterprise. It gives executives and business process managers complete visibility into the financial level of risk in key business processes and timely notification of control gaps and deficiencies. As a result, organizations have greater confidence in the accuracy of their financial reporting and are able to run their business more effectively.

Virsa ComplianceOne™ **1**

**One End-to-End Integrated Compliance Solution**

## End-to-End Solution

Virsa ComplianceOne supports and automates the entire compliance management process end-to-end—from documentation and testing of controls to remediation, analysis, and optimization. By providing one common interface for all compliance requirements, Virsa ComplianceOne reduces the IT burden and cost, simplifies the IT landscape, and minimizes training, maintenance, and support costs.

# Virsa ComplianceOne™: Complete Compliance Platform

Delivering the most extensive compliance automation available, Virsa ComplianceOne embeds compliance directly into your business. Customers benefit from reduced complexity, lower cost and risk, and a repeatable and continuous compliance process.

## Fully Integrated Compliance Platform

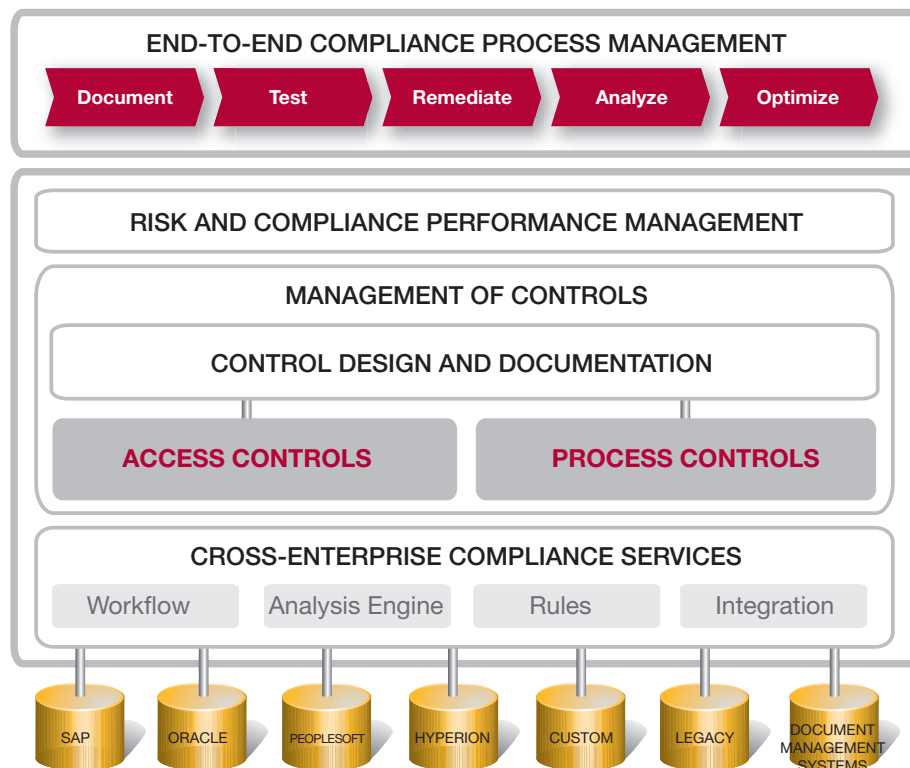
- Integrates complete compliance management support—control documentation, testing, remediation, analysis, and optimization—in a single solution
- Provides cross-enterprise visibility into the status and effectiveness of business controls—including a real-time view of the financial level of risk in key business processes
- Virsa Access Controls Suite delivers comprehensive functionality for documenting, testing, and enforcing user access and authorization controls, including segregation of duties and critical transaction monitoring
- Virsa Process Controls Suite provides comprehensive functionality for documenting, testing, and enforcing process controls in key business processes, including Procure to Pay, Order to Cash, and Reconcile to Report

## End-to-End Automation

- Automates every step of the compliance process
- Eliminates expensive, error-prone, and inconsistent manual procedures with fully automated functionality that enables repeatable processes and results
- Provides advanced workflow that can be configured to support your organization’s unique business requirements
- Enables efficient collaboration across all compliance stakeholders
- Reduces burden on IT, auditors, business process managers, and executives

## True Risk Prevention

- Provides real-time risk analysis that prevents user access and authorization risk from entering enterprise applications



# Virsa Access Controls Suite

Delivering the most comprehensive cross-enterprise solution for managing and preventing access and authorization risk, Virsa Access Controls Suite includes four integrated applications that provide end-to-end automation of key compliance requirements.

## Access and Authorization Management

Compliance Calibrator™ software provides comprehensive capabilities for testing and enforcing segregation of duties (SoD) controls and monitoring critical transactions across enterprise applications. It automatically detects SoD violations in multiple applications and provides automated remediation workflow, enabling customers to rapidly resolve control exceptions and deficiencies. By integrating directly with enterprise applications and enforcing mandatory risk analysis for all proposed changes in user access and authorizations, it prevents new risks from occurring.

## Role Definition and Management

Role Expert™ software is a total solution for compliant enterprise role management, allowing role owners to define, document, and manage roles across multiple enterprise applications. It automatically analyzes roles for potential security risks, tracks changes, and facilitates approval workflow, eliminating the inefficient back-and-forth exchanges between business managers and IT. Role Expert provides a complete audit trail, covering role definition, detailed change history, and control test results.

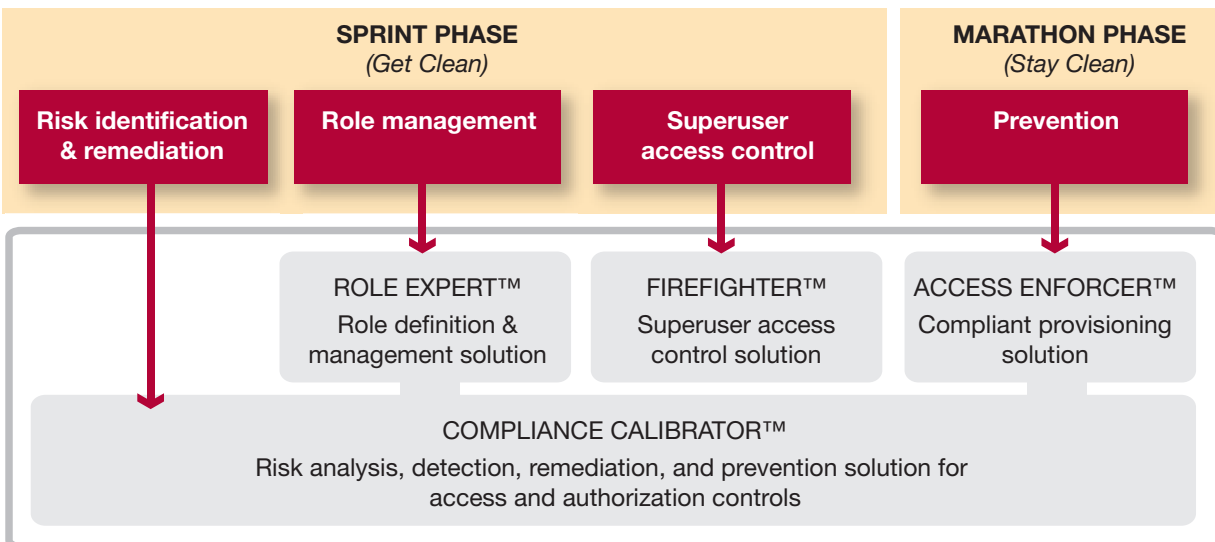
## Compliant Provisioning

Access Enforcer™ software enables fully automated and compliant user provisioning to enterprise applications and physical locations, throughout the entire employee lifecycle. It incorporates a customizable workflow engine that automatically pulls information from multiple identity sources, checks for potential security violations before requests can be approved, and provisions accounts without requiring additional user intervention. Proven event-based, dynamic workflow automates real-world environments. Access Enforcer is the first and only solution that integrates compliant provisioning to enterprise applications and physical locations in a single interface designed for business users.

## Superuser Access Control

Firefighter™ software provides a complete solution for compliant superuser access. It lets superusers gain elevated access under a controlled and auditable environment with authorization and access restrictions. Firefighter is efficient and does not require on-the-spot approvals. It automatically tracks, monitors, and logs all superuser activities, providing compliant controls and detailed documentation and reporting for auditors.

Virsa Access Controls Suite enables customers to rapidly eliminate user authorization risk from their enterprise applications (the “Sprint” phase of compliance) and continuously keep them clean (the “Marathon” phase of compliance).



# Virsa Process Controls Suite

Virsa Process Controls Suite provides the most comprehensive automated solution for monitoring and enforcing controls and assessing risk in key business processes.

## Ensuring Continuous Control Effectiveness in Key Business Processes

Organizations have hundreds to thousands of controls embedded in key business processes across the enterprise. But ensuring and proving their effectiveness has been a major challenge, as processes involve numerous steps, span multiple enterprise applications, and typically have no single point of oversight. Faced with this complexity, organizations have lacked a way to centrally manage process controls, and have relied on cumbersome manual methods and sample-based testing to assess control effectiveness.

Virsa Process Controls Suite provides a comprehensive solution that automates and centralizes end-to-end management of process controls, from design and documentation to testing, remediating, and reporting. Process Controls Suite delivers out-of-the-box configurable controls for key business processes—including procure to pay, order to cash, and reconcile to report—and provides complete support for custom controls.

## Procure to Pay

For most large organizations, procurement activities generate thousands of transactions across multiple enterprise applications each day. The resulting complexity creates significant problems in ensuring the validity of procure to pay transactions. Lacking automated controls, the company may experience reduced cash flow and inaccurate account balances due to receipts of low quality goods, duplicate vendor payments, lost discounts, and improperly valued inventory. In the worst case scenario, the company can face significant losses from fraud. Virsa procure to pay controls ensure control effectiveness and efficiency for purchasing, inventory, accounts payable, and legacy applications.

## Order to Cash

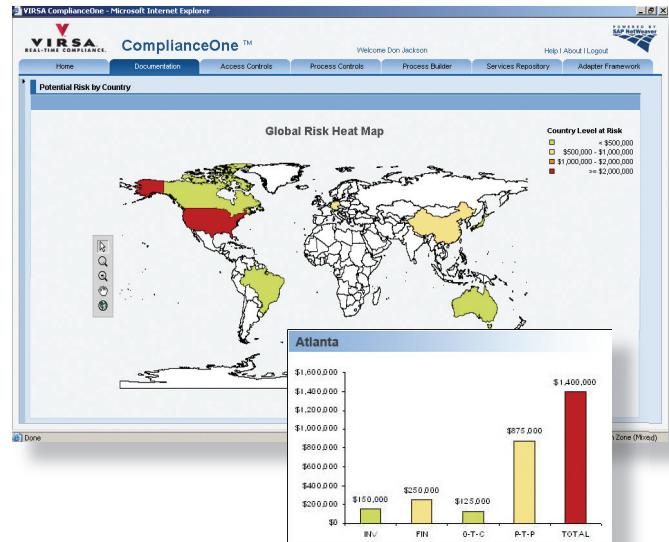
Optimizing the order to cash process is a strategic priority for most companies. Since this process concludes with revenue recognition, it can present a high degree of risk to management. Clearly, financial professionals need to implement automated process controls to identify revenue leakage, improper shipping cut-off, and potentially fraudulent activities. Virsa order-to-cash controls ensure control effectiveness and efficiency for order management, inventory, accounts receivable, general ledger, and legacy applications.

## Reconcile to Report

A recent study by Glass, Lewis and Co. indicates that 8.3 percent of public companies filing in the United States issued financial restatements in 2005, up from 5 percent in 2004. The leading source of material weaknesses disclosures related to controls for the reconcile to report process. Errors in financial results are often due to dependence upon a manual series of steps performed in a compressed timeframe across multiple locations and groups in a wide variety of enterprise applications. These factors create an environment in which simple calculation and data entry mistakes can frequently occur—yet those simple mistakes can easily add up to material problems that require re-work or, in the worst case, financial restatement.

Virsa Process Controls Suite deploys automated controls to subledgers, general ledgers, and consolidation systems to eliminate manual controls, streamline the financial close, and promote the accuracy of financial results.

## Virsa ComplianceOne provides real-time visibility into the financial level of risk in key business processes across the enterprise.



# Virsa ComplianceOne Cross-Enterprise Architecture

Virsa ComplianceOne is built on a single, standards-based, high-performance architecture that scales to support the largest global enterprises.

## J2EE Standards-Based Architecture

Built in J2EE, Virsa ComplianceOne runs on the same J2EE-based platforms that power today's enterprise software leaders, such as SAP NetWeaver and Oracle Fusion. This is in contrast to other solutions that require customers to deploy and maintain a separate .Net platform for compliance, resulting in additional costs, compromised security, and major integration challenges. As a J2EE-based solution, Virsa ComplianceOne eliminates all these problems, delivering the highest levels of performance at the lowest total cost of ownership.

## Leverages Native ERP Platform Services

Unlike other solutions, which must recreate ERP services, Virsa ComplianceOne minimizes cost and maximizes efficiency by leveraging the robust services already built into your ERP platform, including security, backup, middleware, data warehouse, and presentation services.

## Centralized Compliance Services

Virsa ComplianceOne provides a common set of compliance services that are centrally stored and available. Common services such as workflow, risks repository, controls repository, and reporting—among others—enable efficient cross-enterprise compliance management from a single point, independent of any underlying application.

## Lean Architecture Ensures Complete Data Security and Unlimited Scalability

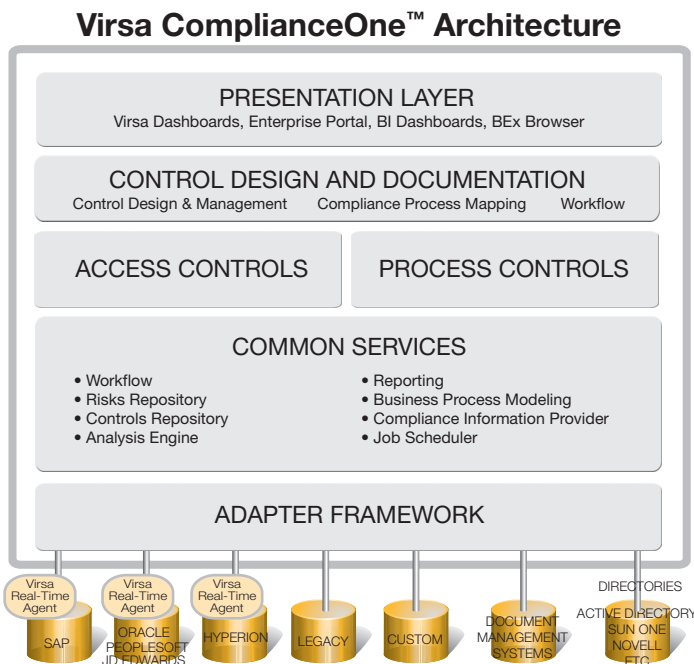
With Virsa ComplianceOne, data never leaves a secure environment nor is it ever required to be stored in an external warehouse, thereby ensuring complete data security and integrity. Unlike other solutions, Virsa ComplianceOne lets customers avoid the added expense, complexity, and security risk of having to maintain redundant data repositories. Moreover, Virsa ComplianceOne scales to any number of users and applications, unlike other solutions whose scalability is restricted by the need to download and store data externally.

## Highly Flexible Integration through Virsa Adapter Framework

Virsa ComplianceOne comes with out-of-the-box integration to leading enterprise applications such as SAP, Oracle, PeopleSoft, JD Edwards, and Hyperion. It also includes the Virsa Adapter Framework, giving customers total flexibility to integrate Virsa ComplianceOne with any third-party, custom, or legacy application. Customers can easily leverage a broad range of standards-based integration technologies.

## Real-time Agents Enable True Risk Prevention

Virsa ComplianceOne provides out-of-the-box real-time agents for multiple target applications, including SAP, Oracle, PeopleSoft, JD Edwards, and Hyperion. Working in conjunction with the risk analysis and rules engines in Virsa ComplianceOne, these agents perform real-time analysis on live system data, enabling accurate risk identification, rapid remediation, and comprehensive risk prevention.



# Comprehensive Services and Support Ensure Customer Success

Whether you need implementation services, training, or support, Virsa provides the knowledge and expertise to ensure your success and help you get the most value from your Virsa investment.

## Proven Customer Engagement Model Based on Industry-leading Experience

With experience in more than 300 customer deployments, Virsa has unmatched domain expertise in successfully implementing compliance and risk management solutions. Through our proven customer engagement model, including quickstart implementation and training services, our customers are up and running in a matter of days, not months or years. And Virsa solutions are backed by 24/7 follow-the-sun customer support.

## Expert Services Deliver Compliance Best Practices

Virsa consultants have market-leading expertise in designing and building key controls and preventive compliance methodologies for all major ERP platforms. Leveraging the industry's largest compliance knowledge-base, we help customers get into compliance as quickly as possible and remain continuously compliant going forward. Virsa expert services enable customers to deploy truly preventive solutions that deliver long-term value and lowest total cost of ownership.

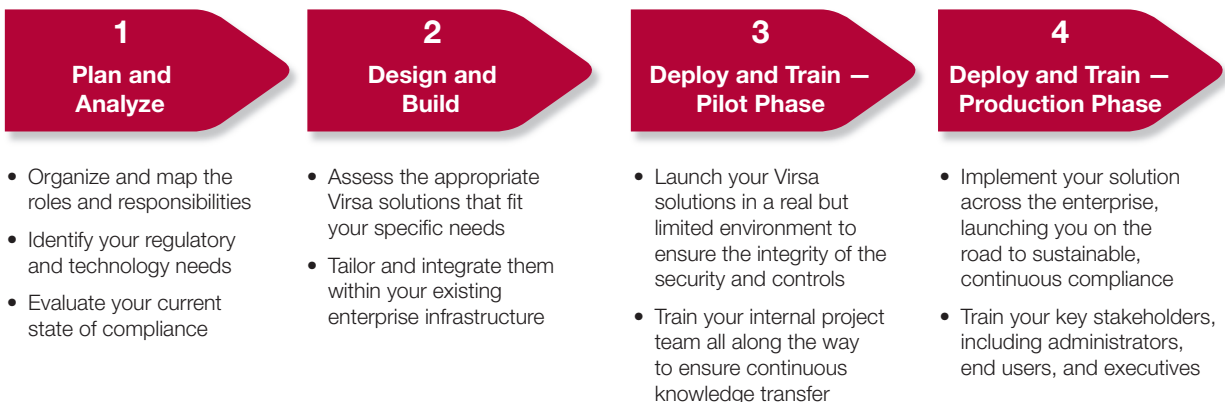
**90% of Virsa deployments are implemented in less than 2 weeks.**

## Training and eLearning Services Ensure Effective Adoption and Value

When Virsa delivers a business solution, we focus on much more than the software. To ensure customers rapidly adopt their Virsa solution and get full value from it, we provide customized training that gives you the in-house system administration skills, customization expertise, and user knowledge needed to keep your systems continuously compliant. We offer a broad range of training options, including instructor-led courses (in classroom or online), Train-the-Trainer courses, and onsite training for standard and customized courses. In addition, state-of-the-art eLearning services give customers complete flexibility and convenient access to training on demand.

## Virsa's Four-Phase Implementation Methodology

Our proven methodology follows an integrated, phased approach that begins with defining the process and controls strategy and requirements, and it continues through deployment and training. Whether working directly with you or your chosen integrator, we are committed to minimizing the cost and time of each project phase.



# Proven Customer Success

Customers choose Virsa based on our track record of providing solutions that deliver proven results—including faster and cleaner audits, increased productivity, and dramatically reduced risk and cost of compliance.

## Proven Business Value

Our customers have achieved measurable business improvements and reduced the costs of compliance with Virsa solutions. In customer surveys, respondents reported significant benefits from deploying Virsa compliance solutions, including:

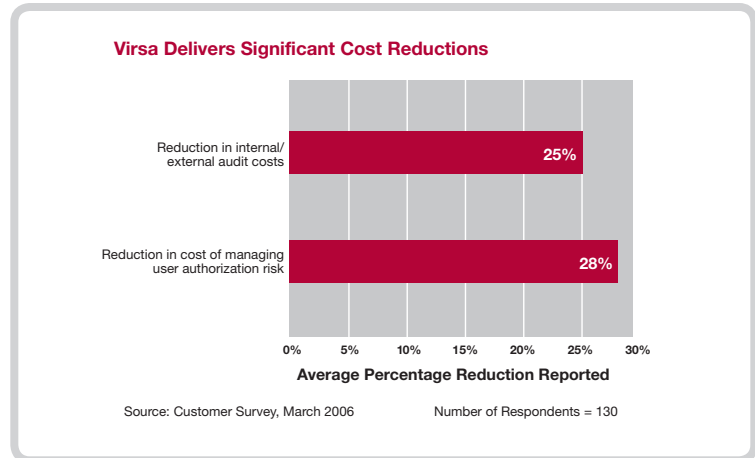
- 25 percent savings on audit costs
- 28 percent savings in cost of managing user authorization risk
- 32 percent time savings in managing user authorization risk

## Extensive Customer Base

With more than 300 customers globally (as of early 2006)—and more than 2.5 million end users—Virsa has the largest installed base in the emerging compliance solutions market. And we continue to add new customers at a rapid rate, as more and more companies learn about the unique and powerful Virsa compliance and risk management solutions.

## Addresses the Requirements of the Largest Global Enterprises

Virsa customers include many of the world's largest and best-known global enterprises, such as Cadbury Schweppes, General Mills, and IBM. With thousands of users and more than 1,000 business controls in their operational systems, many of these companies represent the most complex and demanding compliance environments in the world.



# World-Class Partnerships and Alliances

Virsa's commitment to our customers' success is further strengthened and supported by strategic partnerships and alliances with major technology providers and thought leaders in the compliance and risk management ecosystem.



## Strategic Partnership between Virsa and SAP Delivers Innovative Solutions

SAP, the world's leading provider of enterprise business software, and Virsa Systems have joined forces in a powerful partnership focused on delivering total compliance solutions for our joint customers, backed by SAP's world-class support. In a global go-to-market alliance, SAP is reselling Virsa's flagship Compliance Calibrator™ product—the only compliance solution of its kind that SAP currently sells. In addition, SAP and Virsa are jointly innovating to develop next-generation compliance and risk management solutions on SAP's Enterprise Services Architecture platform.

Integrating Virsa's compliance technology with Sun's identity management technologies, Sun and Virsa are teaming to provide solutions that enable customers to ensure access and authorizations are granted efficiently and prevent risk from entering enterprise systems.

## Strong Alliance with PricewaterhouseCoopers

PricewaterhouseCoopers provides industry-focused assurance, tax, and advisory services for public and private clients. More than 120,000 people in 144 countries connect their thinking, experience, and solutions to build public trust and enhance value for clients and their stakeholders. In the increasingly regulated landscape of today's business market, PricewaterhouseCoopers Advisory professionals leverage their deep industry experience to help clients with the complex issues of managing the enterprise—including helping them to meet and sustain regulatory compliance. Together, PricewaterhouseCoopers and Virsa help organizations solve their compliance challenges through the integration of people, process, and technology.

## Alliance with Deloitte & Touche LLP Focused on Enabling Sustainable Compliance

Deloitte & Touche LLP is devoted to excellence in providing professional services. With access to the deep skills and intellectual capital of 120,000 people in nearly 150 countries, Deloitte & Touche delivers services to more than one half of the world's largest companies in four professional areas—audit, tax, consulting, and financial advisory services. Deloitte & Touche's Security & Privacy Services group has over 1,000 security professionals dedicated to identifying and minimizing enterprise operational risk in the areas of security management, privacy and data confidentiality, application security, business continuity, identity management, vulnerability management and infrastructure and operations management. Deloitte & Touche is collaborating with Virsa to develop and deliver sustainable compliance solutions, helping clients to leverage their compliance and process enhancement initiatives to gain real business value.

## Sun and Virsa Team to Deliver Compliant Provisioning for Enterprises

Sun Microsystems is an innovative industry leader in servers, storage, software, and services. The Sun Java Identity Management Suite provides a leading suite of tools to secure and manage user identities across a variety of computing infrastructures and applications.

## Hyperion and Virsa Integrate Compliance and Business Performance Management

The global leader in Business Performance Management software, Hyperion Solutions Corporation delivers solutions that drive performance improvements by helping customers better align goals with metrics, increase operational efficiency, and become more comfortable with the integrity of their numbers. As a Hyperion technology partner, Virsa is integrating its compliance solutions with Hyperion's Business Performance Management suite, enabling Hyperion customers to analyze, remediate, and prevent user access and authorization risk in their Hyperion applications.



**For more information about how Virsa ComplianceOne can help your organization simplify compliance and reduce cost, call us at 1-866-847-7227, or visit [www.virsa.com](http://www.virsa.com).**

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